

## Request vendor code change

Dear valued Customer,

Thank you very much for your long term support and collaboration. AP Memory recently initiated an internal re-organization to have two business units, Standard DRAM Business Unit under Zentel brand name and Customized PseudoSRAM (including IoT RAM) Business Unit under AP Memory brand name in order to focus on a more dedicated support for each market segment. The Standard DRAM Business Unit is now under management of Zentel Japan Corporation, a subsidiary of AP Memory Technology Corp. but with the long established Zentel brand name.

All organization of Standard DRAM Business Unit will transfer to Zentel Japan Corporation as well. We need your understanding and support to change our vendor code (or vendor registration) from AP Memory to Zentel Japan Corporation for Zentel brand name business. Except for the vendor code (or vendor registration with a new bank account in Japan – details attached), everything else remains as before.

We plan to start billing with invoices showing the new bank account as soon as possible in 2020 and would appreciate if you could recognize this in your system. Please let us know as soon as you are ready to book our Zentel Japan invoices.

We apologize if such action causes any inconvenience. We also highly appreciate your continued support to AP Memory and Zentel Japan.

Please feel free to contact AP Memory, Zentel Japan or our representatives for any business request or remaining questions you might have. Thank you very much.

Sincerely Yours

Sean Lin



2019.12.20

Vice President/Standard DRAM Business Unit, **AP Memory Technology Corp.**  
President, **Zentel Japan Corporation**